

Sales Team of the  
EtherCAT Technology Group Member Companies

August 2007

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**ETG EtherCAT Training for Sales Engineers,  
Tuesday, September 18th, 2007, 10 a.m.-12:30p.m. (in English), 2 p.m. -5 p.m. (in German)**

Dear ETG Members,

EtherCAT and other Industrial Ethernet Technologies are hot topics, your company is now or soon shipping such products. Your customers ask you about it and expect substantiated advice. If you

- are in the sales team of an ETG member company
- want to introduce EtherCAT to your customers and want to explain the most important features
- want to compare EtherCAT with the other technologies around
- and also want to get acquainted with the most important Ethernet basics,

then join us for the EtherCAT Training for Sales Engineers on

**Tuesday, September 18th 2007, 10 a.m.-12:30p.m. (in English Language) or 2 p.m. -5 p.m. (in German)**

in the Mercure Hotel Wings in Raunheim, close to Frankfurt/Main, Germany.

Agenda:

- Ethernet-Overview: CSMA/CD, TCP/IP and so on (30min)
- EtherCAT - the Ethernet Fieldbus (60min)
- Many flavors: Industrial Ethernet Solution Comparison (60min)

There is no participation fee, only the meeting package of 23€ has to be paid directly to the Hotel.

Please register as soon as possible, the number of participants is limited.

**Registration is done online via the EtherCAT Website:**

[http://www.ethercat.org/default.asp?technical\\_committee/registration\\_sales.aspx](http://www.ethercat.org/default.asp?technical_committee/registration_sales.aspx) (pdf: just click on the link!)

We are looking forward to welcoming you at the EtherCAT Training.  
Please do not hesitate to contact us if you have any questions.

Best Regards,

Martin Rostan  
Executive Director  
EtherCAT Technology Group

ETG Training for Sales Engineers, September 18, 2007, 10-12:30 or 14-17

**Location:**

**Mercure Hotel Wings Airport Residenz Rhein Main,**

Anton-Flettner-Strasse 8, 65479 RAUNHEIM, GERMANY

Phone: +49 6142 79-0; Fax: +49 6142 791791

[http://www.mercure.com/mercure/fichehotel/gb/mer/2204/fiche\\_hotel.shtml](http://www.mercure.com/mercure/fichehotel/gb/mer/2204/fiche_hotel.shtml)

The 4 star hotel is located close by the Frankfurt airport and has 417 air conditioned rooms. Ideal traffic routes to Frankfurt, Mainz and Wiesbaden. Fitness area with sauna and solarium, Laundromat, parking garage. All rooms are bright and friendly furnished, alternatively French or Twin bed, mini bar, telephone, Pay-TV, modem port, wireless internet access (charge)



Since the ETG membership is free of charge, the meeting costs are covered by the participants.

Meeting costs are charged by and directly payable at the Hotel.

Special Room Rate for Meeting Attendants.: 106€

(Please book your room as soon as possible, because the room number is limited due to the IAA Show that takes place at the same time in Frankfurt.)



The Meeting Package includes

- Meeting room charge (Air Conditioned Room)
- Coffee Breaks
- Drinks in the Meeting Room
- Parking or Airport Shuttle



how to get there:

**by Train:**

Take Train to Frankfurt Airport and Shuttle bus from there (Departures see below). Or: S-Bahn/Raunheim (S8,S9), ca. 1 km from Hotel. S-Bahn leaves Frankfurt Main Station track 103 every 15 minutes (:02 :17 :32 :47), arrives 22 minutes later.

**by Car:**

A3 exit Raunheim, -> "Raunheim/Ortsdurchfahrt", turn right 2000m after town sign into Moselstr.- the Hotel is signposted.

**by Plane:**

take Shuttle bus from Frankfurt Airport Terminal I, Hall C, Exit 7, Arrival level, Large Shuttle Bus labelled "Wings Shuttle". Bus takes about 25min.

Departures:

- 08:05; **09:05**; **10:05**; 11:05; 12:05;  
13:05; 14:05; 14:55; 15:55; 16:55;  
17:55; 18:55; 19:55; 20:55; 21:55

